



## When One Door Closes, Another Opens

Three years ago I saw the potential of industrial hemp with the passing of Colorado's Amendment 64, a citizen's initiative that freely allows farmers to grow and process hemp in Colorado. Recognizing the need for a regional trade association that supported American hemp farmers, I created the Rocky Mountain Hemp Association (RMHA). Over the past 2½ years I expanded the RMHA into the National Hemp Association (NHA), which became the most active industrial hemp trade association in the nation. I am honored to help lead a national effort to bring back the cultivation of industrial hemp to the United States.



*Harvesting hemp field*

As a leader in these organizations I found myself at the center of the nation's activities to support the re-creation of industrial hemp as a component in a family of industries, where the crop's presence has been essentially dormant for almost a century. Only in the past few years have we begun to see significant advancement on the policy front as 31 of U.S. states successfully passed pro-hemp legislation.

By being involved at the center of our nation's re-emergence with industrial hemp at the regional and national levels and having connected with hundreds of people interested in hemp, I have shifted my attention from the organizational side of this sustainable industry to the work of building an effective and

diverse hemp supply chain in the U.S. Our firm, **Abraham Paiss & Associates, Inc.** based in Boulder, Colorado, is now working with domestic and international hemp growers and large scale North American manufacturers to connect key players who wish to participate in a renaissance of hemp related jobs and products in a variety of business sectors.

We are focusing on green building products, commercial and industrial applications, raw and processed hemp foods, and other personal lifestyle products. If you are a hemp farmer, processor, a qualified investor, or a manufacturer of a product that could benefit from hemp as an alternative ingredient to make a product more durable and sustainable, please contact me. Let us work together to rebuild the U.S. hemp industry and make American products more environmentally sustainable and healthy for all people and the planet.



*Hemp fiberboard*

I wish to extend my deepest gratitude to everyone who has worked over the past 20 years to move the industrial hemp industry forward. It has been a pleasure to work closely with the early pioneers in this industry, and an honor to have helped lay the foundation for hemp's re-emergence in America.

Sincerely,  
Zev Paiss

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